

Achieve cost savings and performance improvements for your government program

# GOVERNMENT LEAN SIX SIGMA CERTIFICATION PROGRAM

GREEN BELT CERTIFICATION TRAINING

BLACK BELT CERTIFICATION TRAINING

## Streamline Government Processes

Acquire a powerful methodology for transforming and streamlining processes inside government

## Meet the Latest Process Improvement Mandates

Demonstrate efficiency and improved quality to meet new mandates impacting federal, state and local government

## Advance Your Career

Get certified as a Green Belt or Black Belt in Lean Six Sigma to enhance your skills as a manager inside and outside of government

[performanceinstitute.org](http://performanceinstitute.org)



Earn up to 52 credits for attending



# LEAN SIX SIGMA IN GOVERNMENT

The Performance Institute is a non-partisan think tank seeking to improve government performance through the principles of performance, competition, accountability, and transparency.

It is the goal of The Performance Institute to train and connect today's government leaders for a public sector focused on performance. Over the past two decades, The Performance Institute has trained over 25,000 government personnel and their stakeholders and grantees.

## Cost Savings and Performance Improvements for Government with Lean Six Sigma Initiatives

Using its experience exclusively in government settings, The Performance Institute has customized a comprehensive certification program in government process improvement using Lean Six Sigma and a variety of other process improvement methodologies showing great success in government.

Government agencies at the federal, state and local levels are generating significant benefits through Lean Six Sigma. Lean Six Sigma helps government identify critical quality issues, operational risk issues, and cost drivers – and equips government with methodologies to integrate principles of business, statistics, waste reduction, and engineering to achieve tangible quality and efficiency outcomes.

### Government Success Stories With Lean Six Sigma

- A federal defense agency utilized Lean Six Sigma to **reduce cycle time** by more than half on deploying equipment to the field
- A federal healthcare program used Lean Six Sigma to **reduce errors** in two pilot facilities by one-third and has since begun system-wide use of the new process
- A state transportation agency was able to **reduce average project cycle time** in its environmental review phase by half and saved \$800,000 in year one.
- A state licensing agency was able to **reduce processing time** by half and substantially improved customer satisfaction scores
- A county social services agency used Lean Six Sigma to save \$265,000 by **reducing case management costs** while enrolling program clients for benefits earlier and producing nearly half-a-million in federal and state benefit payments sooner
- A refuse collection agency for large-sized jurisdiction **reduced equipment maintenance costs** and **reduced staff costs** due to equipment failure by half – saving over \$3 million in two years.



# LEAN SIX SIGMA IN GOVERNMENT

## Lean Six Sigma for Government: Green Belt Certification

**December 10-14, 2018**  
**Washington, D.C.**

*Attend this hands-on and interactive 5-day training program and receive your Green Belt Lean Six Sigma Certification. Specifically designed for managers who have an interest in leading a process improvement initiative for their organization, this training course is the only Lean Six Sigma program specifically designed for application of Lean Six Sigma in a government setting.*

*You will emerge with tools, methodologies, best practices and techniques to successfully design, manage, and complete a process improvement initiative using the powerful problem-solving framework for improving processes: Define, Measure, Analyze, Improve, and Control (DMAIC).*

Module 1: Building a Sustainable Performance Improvement Program

Module 2: Fundamentals of Lean Six Sigma (LSS) & Process Improvement

Module 3: Define Phase

Module 4: Measure Phase

Module 5: Analyze Phase

Module 6: Improve Phase

Module 7: Implement Phase

Module 8: Control Phase



# LEAN SIX SIGMA IN GOVERNMENT

## Lean Six Sigma for Government: Black Belt Certification

December 17-19, 2018  
Washington, D.C.

*When you attend this follow-up to the preceding Green Belt course, this three-day workshop leads to Black Belt Certification. Also designed for government application, this course is created for those who lead teams of project managers and are tasked with the change management objectives for their agency.*

*Expanding upon your Green Belt Certification, you will emerge with a mastery of Lean Six Sigma tools and methods with this highly coveted certification. Walk away with the leadership skills to mentor Green Belts, implement DMAIC at a higher level, and be the instrument of change in your department. Green Belt Certification required to attend.*

- Module 1: Institutionalizing a Culture of Performance Excellence
- Module 2: Assessing the Organization & Lean Six Sigma (LSS) Readiness
- Module 3: Team Building, Management & Development
- Module 4: Program Prioritization & Management
- Module 5: Multi-Dimensional Communication
- Module 6: Change Management
- Module 7: Performance Improvement Program Evaluation



# LEAN SIX SIGMA IN GOVERNMENT

## In-House Demonstration Projects

The Performance Institute can also bring any of its certification programs to you!

We can provide on-site customized training and certification and we can provide a 13-week advisory resource in the development, implementation, and evaluation of a Lean Six Sigma process improvement project in your organization – which includes certification for the individual leading the project!

## Attending training is one thing – but applying what you learn is so much more powerful and has an immediate benefit to your organization!

In order to cement student understanding of Lean Six Sigma Green Belt concepts, and to help produce immediate performance improvements and cost efficiencies within your organization, the Performance Institute recommends that attendees of Green Belt Certification Training programs complete an actual process improvement project under the supervision of our Lean Six Sigma advisors. Completion of a process improvement project is a *requirement* to ultimately earn a Black Belt certification. A certification candidate must be able to show proof that a qualified project was completed before or after attending the formal training.

### Step 1: Select Pilot Project(s) and Participants

The Performance Institute will work with your organization to help define an ideal Lean Six Sigma project that has the best potential to produce cost savings or quality improvements. After projects are identified, your organization should select a project leader (and if needed, project team participants.)

### Step 2: Train Leader(s) for Pilot Project

The Performance Institute will then provide training to your project leader (and if needed, project team participants) by either enrolling them in our public-offered training programs or by bringing a customized program in-house – whichever is most economical.

### Step 3: 13 Week Advisory Period and Project Execution

Once training is complete, the Performance Institute will assign one of our Lean Six Sigma Advisors to provide ongoing advice with one-hour consultation and coaching sessions each week for 13 weeks. This facilitated approach will help cement understanding of Lean Six Sigma methodologies while producing immediate benefits for the organization. The Institute will also evaluate the project as part of the certification of the individual as a Green Belt. Contact the Performance Institute to discuss bringing Lean Six Sigma into your organization with a Demonstration Project.

*“Amazing class that made Lean Six Sigma easier to understand! I really liked the government examples as well!”*

– G.H., U.S. Department of Transportation

# LEAN SIX SIGMA IN GOVERNMENT

## EASY WAYS TO REGISTER



### ONLINE

Register securely online at  
[performanceinstitute.org](http://performanceinstitute.org)



### CALL

877.992.9521

### PRICING

Registration Type	Dates	Pricing
<b>Green Belt</b>	Dec 10-14, 2018	Standard: \$2999 \$2699 if registering 30 days or more early
<b>Black Belt for Certified Green Belt Holders</b>	Dec 17-19, 2018	Standard: \$2099 \$1899 if 30 days early <i>Must provide evidence of Existing Green Belt</i>
<b>Black Belt</b>	Dec 10-19, 2018	Standard: \$3899 \$3599 earlybird
<b>Custom Demonstration</b>	Anytime, Anywhere	Contact PI directly

#### Bringing your team?

Contact PI for group discounts: 877-992-9521

### WORKSHOP LOCATION:

#### Performance Institute Training Center

Located in downtown Washington, D.C., the Performance Institute Training Center is directly across the street from the White House, and within walking distance of restaurants, hotels, shopping, nightlife and all Metro lines. Our facility is a quick 20-minute train or car ride from Washington Reagan National Airport (DCA).

1440 G St NW  
Washington, DC 20005

The Performance Institute is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: [learningmarket.org](http://learningmarket.org).

### GET CERTIFIED

#### Certified Government Performance Manager (CGPM) Program

The Performance Institute's Certified Government Performance Manager (CGPM) program provides the skills and tools needed to make you a lead performance management resource for your organization. Candidates for our standard certificate sit for a brief examination. Candidates for our advanced certificate complete a capstone project—a real-world project from your agency that you can use to apply concepts, knowledge and skills from your courses and receive expert feedback from a staff member of The Performance Institute.

Upon completion of certification, you will gain both a professional distinction and academic credit. The Performance Institute is accredited through the National Association of State Boards of Accountancy (NASBA) and approved as a provider of training through PMI.

For more information about the CGPM program, or for help customizing CGPM certification to suit your needs, contact The Performance Institute at 1-877-992-9521.



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