

**GET CERTIFIED!**

**GOVERNMENT  
PERFORMANCE MANAGER  
CERTIFICATION PROGRAM**



PLAN • JUSTIFY • MEASURE • EVALUATE • MANAGE • REPORT • INNOVATE

**Achieving career advancement is growing more competitive each day.**

In The Performance Institute's Certified Government Performance Manager program, you will acquire the skills and tools needed to make you the lead performance management resource for your organization.

Upon completion of your CGPM certification, you will gain both a professional distinction and academic credit. The Performance Institute's courses are accredited through the Project Management Institute (PMI).

**How the Program Works**

The Certified Government Performance Manager program design is simple — take the core courses, three electives, pass the exam for Standard certification, and also complete a Capstone project for Advanced certification. Although the structure is simple, no two people will have the same experience, and each person will receive the individual attention necessary for success.

**It's convenient for your schedule – and rewarding.**

**> Step 1: Complete Core Courses (in-class or streaming online)**

**Strategic Planning for Government**

Planning from the top down  
and executing from the bottom up

2-Day Course | 12 Credits

May 15-16, 2017

July 17-18, 2017

September 18-19, 2017

December 4-5, 2017

–and–

**Performance Measures for Government**

Creating outcomes and  
operational measures to drive results

2-Day Course | 12 Credits

May 17-18, 2017

July 19-20, 2017

September 20-21, 2017

December 6-7, 2017



> **Step 2: Pick any three electives**

**Performance-Based Budgeting  
and Cost Analytics**

Performance-informed budgeting  
and resource management

2-Day Course | 14 Credits

June 22-23, 2017

October 25-26, 2017

**Performance Benchmarking**

Utilize performance benchmarking to drive  
improvements in government

2-Day Course | 14 credits

June 26-27, 2017

**Advanced Performance Management  
for Government**

Designing and Executing Transformational  
Performance Initiatives in Government

3-Day Course | 21 Credits

August 7-9, 2017

**Data Analytics and Performance Reviews**

Design performance measurement systems to ensure  
collection of quality data that is easier to report

2-Day Course | 21 Credits

June 20-21, 2017

October 23-24, 2017

**Program Evaluation and Evidence-Based Analysis**

2-Day Course | 21 Credits

August 10-11, 2017

**Lean Six Sigma: Yellow Belt**

Streamline and enhance  
quality of processes in government

4 or 5-Day Courses | Up to 56 Credits

June 13-15, 2017

October 16-19, 2017

**Lean Six Sigma: Green Belt**

4 or 5-Day Courses | Up to 56 Credits

July 31-August 4, 2017

November 13-17, 2017

**Leading Policy and Organizational Change  
in Government**

Overcoming resistance to new initiatives and fostering  
employee buy-in in government

2-Day Course | 14 Credits

June 28-29, 2017

**Process Improvement for Government**

Achieve cost savings and performance improvements  
for your program

4-Day Course | up to 56 Credits

June 12-15, 2017

October 16-19, 2017

**Policy Forums and Conferences**

**Government Process Improvement Summit**

1-Day Event | 7 Credits

June 12, 2017

October 16, 2017

**Citizen Engagement and  
Customer Service Webinar**

1-Day Course | online

May 19, 2017

**Fraud Analytics**

2-Day Event | 14 Credits

September 6-7, 2017

Register online at [performanceinsitute.org](http://performanceinsitute.org)  
or by calling 877-992-9521. Discounts available for past  
Performance Institute attendees. Group rates may also be  
available.

### > **3: Top it off with a Capstone Project, and complete the exam**

Once your training is complete, the final stage of your certification is to pass the exam to complete your Standard certification and also complete a Capstone project for Advanced certification.

Most candidates pursue the Advanced track and use a real project from their agency – using the time and expert advice to meet real deadlines.

#### **Sample projects have included:**

Revising the Strategic Planning Project for the National Credit Union Administration

Development of New Performance Measures for the Chattanooga Housing Authority

Development of an individual's management performance plan

We understand that budgets are sometimes in flux, so we offer many options to complete your certification.

Performance Institute accepts all major credit cards, and checks up to the day of your first class. SF-182s must be received at least five days prior to your first class.

**Complete basic certification package:** \$4,495  
Includes classes, coursework, exam, and materials

**Complete advanced certification package:** \$5,095  
Includes all classes, coursework, and materials

**Two-Course Package:** \$2,495  
Join us for a week's worth of classes, and save.

**Individual Classroom-Based Courses:**  
\$1,299-\$1,499  
Want to try just one class?

**Group and other discounts may be available.**  
Contact Performance Institute at 877.992.9251 for more information.

### **Pricing and budgeting**

